

***FLYTECH***

# 飛捷科技 6206

---

**FLYTECH 1Q26 Investors Conference**

*12<sup>th</sup> May, 2026*

# AGENDA

- Financial Highlights for 1Q26
- Business Updates
- Q&A

# Safe Harbor Notice

- FLYTECH's statement of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- The projections should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

# FLYTECH

Established in Taiwan in 1984, Flytech has built a solid foundation in hardware design and manufacturing, specializing in Point of Sale Terminals, Self Service Kiosks, Touch Panel PCs, and Embedded Computing Systems for the retail, hospitality, medical, and industrial sectors worldwide.

As a pioneer in embracing AI technology, we have evolved into a domain focused solutions provider by integrating AI with our hardware platforms to deliver intelligent, high value solutions. This forward looking transformation empowers global customers to optimize operations, enhance user experiences, and stay ahead in a rapidly changing market.

Our passion lies in developing tailored innovations that solve real world challenges. With a commitment to solution driven technology and customer centric service, we enable businesses to grow and lead through continuous innovation.

**1984**

Founded

**2019**

Invested in the  
1<sup>st</sup> AI software

**1,510M**

1Q26 Revenue

**700+**

Employees Worldwide

**2,151M**

2026 1-4M Revenue

**2.51**

1Q26 EPS

**YOY 19.2%**

**Record Single-quarter High**

# Financial Highlights 1Q26

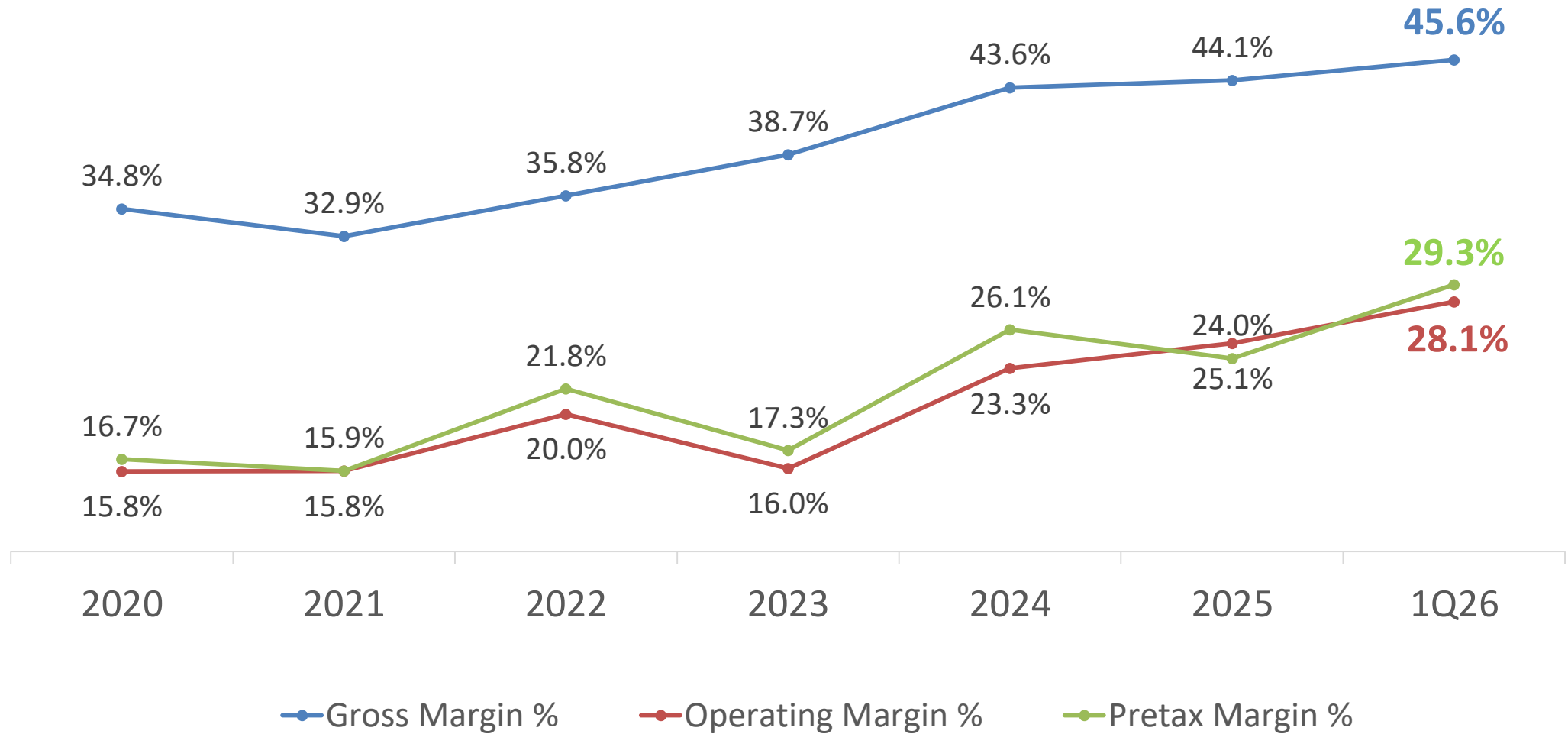
# Financial Results

( NT\$ million )	1Q26	%	4Q25	%	QoQ	1Q25	%	YoY
Revenue	1,510		1,084		39%	1,361		11%
<b>Gross Margin</b>	<b>689</b>	<b>45.6%</b>	<b>490</b>	<b>45.2%</b>	40%	<b>607</b>	<b>44.6%</b>	13%
Operating Expense	265		245			229		
<b>Operating Margin</b>	<b>424</b>	<b>28.1%</b>	<b>245</b>	<b>22.7%</b>	73%	<b>378</b>	<b>27.8%</b>	12%
Non-op. Income	19		24			23		
<b>Pretax Margin</b>	<b>443</b>	<b>29.3%</b>	<b>269</b>	<b>24.8%</b>	65%	<b>401</b>	<b>29.5%</b>	10%
Income Tax	89		49			82		
<b>Net Income</b> (Owners of the Parent)	<b>359</b>	<b>23.8%</b>	<b>224</b>	<b>20.6%</b>	60%	<b>325</b>	<b>23.9%</b>	10%
<b>EPS</b>	<b>2.51</b>		<b>1.57</b>			<b>2.27</b>		

# Balance Sheets & Key Indices

( NT\$ million )	1Q26	%	4Q25	%	1Q25	%
Cash & Cash Equivalents	2,258	33%	2,218	36%	2,451	36%
Account receivable	1,237	18%	902	14%	1,295	19%
Inventory	1,310	19%	793	13%	857	13%
<b>Total Assets</b>	<b>6,929</b>	<b>100%</b>	<b>6,175</b>	<b>100%</b>	<b>6,755</b>	<b>100%</b>
Account payable	663	10%	353	6%	635	9%
ST debt	1,307	19%	916	15%	1,263	19%
LT debt	12	-	14	-	10	-
<b>Total Liabilities</b>	<b>1,319</b>	<b>19%</b>	<b>930</b>	<b>15%</b>	<b>1,273</b>	<b>19%</b>
<b>Total Equity</b>	<b>5,610</b>	<b>81%</b>	<b>5,245</b>	<b>85%</b>	<b>5,482</b>	<b>81%</b>
<b>Key Indices</b>						
AR turnover days	65		74		82	
Inventory turnover days	117		88		86	

# Profitability



# Business Updates

# Comprehensive Domain-Driven Solutions

4

Focused Verticals

## Hospitality



## Retail



## Medical



## Industrial



4

Core Solutions

## Commercial Computing



POS

Self-Service Kiosk

Edge AI Box PC



Payment POS & Handheld

Kitchen Display System

Digital Signage Player

## Specialized Computing



Medical-grade Panel PC

Industrial Panel PC



Industrial Box PC

Edge AI Box PC

## Vision AI Tech



QSR AI Vision



Retail AI Loss Prevention



Edge AI Box PC

## ODM Customization



Product ID Design



Mainboard Design



Manufacturing

2

Core Technologies

## AlaaS

Advanced Computer Vision & Analytical Algorithms



## AIoT & Digital Management

Unified Remote Management (MDM) & CMS



# Tailored Commercial Systems for Retail & Hospitality



**Engagement &  
Self-Service**

**Self-Ordering Kiosk  
Self-Checkout Kiosk**



**Front-of-House  
Operations**

**POS Terminal**



**Mobile Payment &  
Transactions**

**Payment POS  
Payment Handheld**



**Back-of-House  
Control**

**Kitchen Display Systems  
Edge AI Box PC**





## Culver's

- A top-tier brand in the U.S. QSR industry.
- Operating over 1,000 locations across 26 U.S. states.

**yahoo/finance**

Search for news, tickers or companies



News

[My Portfolio](#) [News](#) [Markets](#) [Research](#) [Community](#) [Personal Finance](#) [Videos](#) [Watch](#)

## Culver's to add computer vision to 1K restaurants

Culver's has partnered with Berry AI to offer vision artificial intelligence across 1,000 restaurants nationwide, the companies said in a Friday press release.

“Berry AI’s vision technology will elevate our guests’ experiences by empowering our restaurant teams to make informed decisions that improve speed and ensure accuracy,” Rich Modjeski, Culver’s chief operating officer, said in a statement.

News

## Culver's picks Berry AI's Vision tech for restaurant network in US

The integration is expected to help Culver's team to take quick decisions and maintain consistent service across locations.

Umesh Ellichipuram | May 4, 2026

Share



# Dividend Policy

- Proposed a cash dividend of NT\$5.5 per share.
- Annual General Meeting (AGM) scheduled for May 27, 2026.

Fiscal Year	EPS	Cash Div.	Stock Div.	Cash Payout (%)	Before Ex-Dividend		Average Annual Price	
					Price	Cash Yield (%)	Price	Cash Yield (%)
2018	5.60	5	0	89	81	6.2	74	6.7
2019	5.15	4.5	0	87	73	6.2	66	6.8
2020	4.12	4	0	97	70	5.8	67	6.0
2021	4.77	4	0	84	93	4.3	76	5.3
2022	7.29	6	0	75	72	7.7	69	8.0
2023	3.51	4	0	114	89	4.5	84	4.8
2024	6.93	6	0	87	135	4.4	113	5.3
<b>2025</b>	<b>6.90</b>	<b>5.5</b>	<b>0</b>	<b>80</b>	<b>117</b>	<b>4.7</b>	<b>94</b>	<b>5.9</b>

***FLYTECH***

Where Every Point Matters

---

publicrelationship@flytech.com

